

INFORMATION REPORT INFORMATION REPORT

CENTRAL INTELLIGENCE AGENCY

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COUNTRY	Soviet Bloc/Underdeveloped Areas	REPORT	
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a meeting was to to be held in January 1958 in East Berlin of representatives of Soviet Bloc trade organizations. The purpose of the meeting was the implementation of certain directives of the permanent commission of the Council of Mutual Economic Assistance (CEMA) for complete factory installations. The two principal topics of discussion were to be market research and analysis of the underdeveloped countries and possibilities of sales of complete factory installations to underdeveloped countries. 25X1

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SOVIET BLOC./UNDER-DEVELOPED COUNTRIES.

ECONOMIC/POLITICAL.

Market Research on and Delivery Possibilities to the Under-Developed Countries.

1. A meeting to be held in East Berlin on 28th January 1958 under the auspices of DIA INVEST-EXPORT will take the form of a consultation of experts from [redacted] CMEA countries and will be carried out in agreement with certain directives laid down by the permanent CMEA Commission for complete factory installations.
2. [redacted] taking part are:
 - For East Germany: DIA INVEST-EXPORT.
 - For the USSR: TECHNO-EXPORT.
 - For Poland: CEKOP.
 - For Bulgaria: TECHNOIMPORT.
 - For Rumania: MASINIMPORT
3. The official Chairman of the meeting will be the head of DIA INVEST-EXPORT, BOULANGER. It is however already accepted that the real power behind the scenes will be the two Russian foreign trade exports, MJELNIKOW and KRUPIN, who are believed to be representatives of TECHNO-PROM-IMPORT...
4. The two main subjects to be discussed at the meeting will be:
 - (a) Market research and analysis of the under-developed countries.
 - (b) Delivery Possibilities to the under-developed countries of complete factory installations.

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6. A typical argument arose with the two Russian representatives mentioned above when the head of the section for international cooperation in DIA INVEST-EXPORT, JUNGBLUT, suggested that the various People's Democracies should submit their respective market research findings in their own language. The Russians insisted in no uncertain terms that all the analyses submitted had to be translated into Russian first and from Russian back into the language of the other partaking countries. This is creating a major problem for the various interpreting sections apart from considerably reducing the intelligibility of the various analyses produced.

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